

Responses of the pre-bid queries regarding consultation meeting held on dated 23<sup>rd</sup> and 27<sup>th</sup> July 2020 implementation of ITIs/Polytechnics through PPP Model.

S N	Applicant Name	Organization Name	Query	Response
1	D.K.Srivastava	Principal, Pt. Ramadhar J. Tiwari College of Polytechnic Mahuar Kala, UP	<ol style="list-style-type: none"> <li>1. Number of Polytechnics can be applied?</li> <li>2. Number of branches of engg. in each Polytechnic?</li> <li>3. Maximum student intake in each branch?</li> <li>4. Percentage of Govt. fee seats and percentage of Private seats.</li> <li>5. Salary structure of the faculty.</li> <li>6. Concession period.</li> </ol>	<ol style="list-style-type: none"> <li>1. Please refer the RFP that would be published shortly.</li> <li>2. There would be 3 (Engineering)+1 (Non-Engineering) branch in polytechnics.</li> <li>3. As per the AICTE norms.</li> <li>4. It is proposed in the ratio of 30(G):70(P). Please refer RFP that would be published shortly.</li> <li>5. As per the AICTE/NCVT norms</li> <li>6. Concession period was proposed as 12/15/20 years. Please refer the RFP that would be published shortly.</li> </ol>
2	Vikas Gupta /Prasanth	Go4it Innovations India Pvt. Ltd  vikas@go4it.co.in	<ol style="list-style-type: none"> <li>1. What is the state and conditions of constructed building and if required who will bear the expense of repair &amp; renovation before handing it over to the Private Partner?</li> <li>2. Is there any minimum / maximum capping of intake of the students in one particular trade in the allocated ITI / Polytechnics ?</li> <li>3. In Annexure II (Organisational Details) of EOI proposal, Annual Turnover is required to mention for 3 financial year, however Financial criteria is on Net Worth, why is it so ?</li> <li>4. In Annexure II (Organisational Details) whose details need to furnish. Is it for</li> </ol>	<ol style="list-style-type: none"> <li>1. Please visit website <a href="http://uptd.gov.in">uptd.gov.in</a> to access list of proposed institutions under phase-I. The details of the institutions will be provided in RFP document which will be published shortly. For repair and renovation expenses, please refer the Concession Agreement that will be a part of the RFP.</li> <li>2. Students enrolment in a trades/branches will be done as per AICTE/NCVT norms.</li> <li>3. Committee need to examine financial strength of the</li> </ol>

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			<p>Lead agency or jointly for all the agencies under a consortium ?</p> <p>5. Under the brief details of the organisation, whose details need to furnish. Is it for the lead agency or for all the companies under the consortium ?</p> <p>6. In case of the requirement of CAPEX / OPEX loan from any institutional body to run the institute, upto what level Govt will help and facilitate the same.</p>	<p>applicant, hence, both turnover and Net worth is required.</p> <p>4. The details of lead agency are needed.</p> <p>5. The details of lead agency are needed.</p> <p>6. The matter is under discussion. Plz check RFP.</p>
3	Santu Kumar Ghosh	Vice President - Projects Orion Edutech Pvt Ltd	<p>1. What would be the percentage of Bank guarantee?</p> <p>2. Will PSP's be allowed to claim operational cost against the submitted bank guarantee?</p> <p>3. Is it possible to extend the primary contract till 30 years?</p> <p>4. Will govt. charge any rental cost or royalty from the PSP's against the land &amp; infrastructure?</p> <p>5. Will the infrastructure be handed over to PSP's with electricity connection?</p> <p>6. Is it permissible to restrict the govt. counseling up to 20%?</p> <p>7. Will the PSP's be offered with any soft loan facility for initial investments (e.g. procurement of equipment, Lab set UP)?</p> <p>8. Will there be hostels/residential facilities available in the ITI &amp; Polytechnic colleges?</p>	<p>1. Please refer RFP document that would be published shortly.</p> <p>2. No.</p> <p>3. It is under consideration. Please refer RFP document that would be published shortly for more details.</p> <p>4. It is under consideration. Please refer RFP document that would be published shortly for more details.</p> <p>5. Yes</p> <p>6. It is under consideration. Please refer RFP document that would be published shortly for more details.</p> <p>7. It is under consideration. Please refer RFP document that would be published shortly for more details.</p> <p>8. In case of ITI, there is no provision of hostels facility. In case of Polytechnics, wherever</p>

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			<p>9. Will bundling of ITI &amp; Polytechnic colleges be mandatory during the allocation?</p> <p>10. Will the PSP's be allowed to start with 4-5 trades instead of 12 initially and gradually enhance numbers over the coming years?</p>	<p>hostels are provided, they would be handed over as a part of land and building.</p> <p>9. It is under consideration. Please refer RFP document that would be published shortly for more details.</p> <p>10. It is under consideration. Please refer RFP document that would be published shortly for more details.</p>
4	Mr. Yadunesh Kumar	De Unique Educational Society Ph.: 9794772274	<p>1- Kindly know me about the RFP for Applying (District Wise / Institute Wise)?</p> <p>2- Kindly Know me about the Other Skill Program applicable with Sharing or Not?</p> <p>3- Can we offer the Scholar to the Private Candidate with Private Fees Structure?</p> <p>4- Kindly know me about the Electricity Connection with the name of PPPs or UPVESD&amp;TE.</p> <p>5- If Possible then finalize the things in RFP Like – Bundling / Concession Period / Sharing and other which was discuss in meeting.</p>	<p>1. RFP document would be published shortly.</p> <p>2. Any academic activities will be permissible with approval of the competent authority,</p> <p>3. Yes. PSPs are encouraged and free to formulate scholarship structure.</p> <p>4. Buildings will be equipped with the Electric connection that will be provided by the Government.</p> <p>5. RFP will be published shortly.</p>
5	PREEM NATH JAIMINI	Shri Nehru Private ITI Garwar, Ballia 9454383740	In case of failure of PPP mode will govt provide financial ensurity to PSP stakeholders? Since govt will take return	1. The ownership of the land and building will remain with the government.The PSP needs to

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			back land,buildings and all machinery equipments in same condition but what will happen with us?	calculate the viability of the model before applying.
6	MANISH SINGH MANAGER SRI KRISHNA DUTT ACADEMY		<ol style="list-style-type: none"> <li>1. Financial Bid Parameter and bidding process.</li> <li>2. Lock in period required.</li> <li>3. Concession Terms &amp; Conditions in details.</li> <li>4. Performance parameter control by penalty inforced.</li> </ol>	1-4 Please refer RFP document that would be publishes shortly for more details.
7		DEVO MAHESH COLLEGE OF ENGINEERING & TECHNOLOGY Sukrit Robartsganj, Sonbhadra, U.P. INSTITUTE CODE:- 4487 Mob-9839450062, 9919661166	<p>In case of New Polytechnic Institute the processing fee of Rs. 8 Lakhs and Security of Rs. 15 Lakhs is required for approval from AICTE and after approval renewal fee is Rs. 1 Lakh per year onwards.</p> <p>These are the measure expenditure in case of new polytechnic which should be waived off for the proposed government polytechnic in PPP mode similarly as it has been already waived off for pre established government polytechnic institutes.</p>	These are fees charged by regulatory authorities and Govt. of Uttar Pradesh has no role in them.
8	<b>Prathyak Services</b>		<ol style="list-style-type: none"> <li>1. Please provide us Infrastructure Details of ITIs and Polytechnic separately like Total area, Carpet Area, Canteen, Availability of Hostels/Mess, Numbers of Classrooms, Labs and Washrooms.</li> <li>2. Can we start with minimum two or three trades?</li> <li>3. What are the names of trades?</li> </ol>	<ol style="list-style-type: none"> <li>1. Please refer website uptoed.gov.in for details of institutions covered under phase -I. Please refer RFP document that would be publishes shortly for more details.</li> <li>2. It is under consideration. Please refer RFP document that would be publishes shortly for more details.</li> </ol>

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				3. Please refer RFP document that would be publishes shortly for more details.
9	<b>Venture Skill India Pvt. Ltd.</b>		<ol style="list-style-type: none"> <li>1. Any Security Deposit will be required for allotment to the ITI / Polytechnic?</li> <li>2. What will be the Institute allotment policy if more than 1 applicant is in the same institute?</li> <li>3. Is loan facility available in the department against the Bank Guarantee deposit?</li> </ol>	1-3 Please refer RFP document that would be publishes shortly for more details.
10	<b>Infinity Institute of Management and Technology</b>		<ol style="list-style-type: none"> <li>1. When we run the institute through a Society / trust, it is mentioned therein that we cant draw any profit from it. In PPP mode what will be the route/ procedure to withdraw profit from it.</li> <li>2. When an investor is going to infuse his capital into it, How he will withdraw his returns when the institute comes into profit. Furthermore, at the end of agreement, how the capital invested will be returned / reimbursed to the partner.</li> <li>3. In the eligibility criterion, the deptt has mentioned that the bidder Polytechnic must have at least 4 branches/trades running in his institute. I think this condition of 4 Trades / Branches must be waived off. Because in some cases, the bidder might have 4-5 branches/trades in earlier year but in present situation he might have 3 branches keeping in mind the present scenario of low admissions in private</li> </ol>	<ol style="list-style-type: none"> <li>1. There are separate regulatory aspects of operating a Polytechnic and ITI. The AICTE norms regulates the entity to be a not for profit entity for operating a Polytechnic. The NCVT norms doesn't have any such regulations.</li> <li>2. The PSP need to follow the respective regulatory guidelines for operating the institutes.</li> <li>3. It is under consideration. Please refer RFP document that would be publishes shortly for more details</li> <li>4. It is under consideration. Please refer RFP document that would be publishes</li> </ol>

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			<p>institute in non core branches. Instead the deptt may put a condition that the institute must be 3-5 years old. rather the older the institute more the selection points may be given.</p> <p>4. In some institutes the building / boundary/ many other civil work is pending, how it will be completed. We mean to say that the building with electricity connection must be ready for occupation.</p> <p>5. As per AICTE / BTE norms no affiliation fee / Security deposit is payable by any Govt Institute. In PPP mode also this condition should be implemented as the institute belongs to Govt.Only working/managing part is looked after by the Private Partner.</p> <p>6. In KPI part some minor changes need to be done -  (1) 85% candidates must appear in exams - It should be 75% because it is partly Govt &amp; partly Private.  (2) 80% of students should pass the exam - It should be 75 %.  (3) Drop out ratio is prescribed as 10% - It should be 20%</p> <p>7. For Every Polytechnic / ITI under bidding, there must be a nodal officer who will reply the queries &amp; also arrange a</p>	<p>shortly for more details. The PSPs are encouraged to visit the ITIs/Polytechnic sites before applying for the RFP.</p> <p>5. The responsibility of acquiring affiliation rests with the PSPs. All applicable fees towards affiliation would need to be paid by the PSPs.</p>

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			<p>person for inspection support for Private Partners interested in visiting the institute.</p> <p>8. Whether we can seek the Diploma in Pharmacy course with the Engineering course. If not, whether we can go for only Pharmacy course in that building. Means if we are interested in Diploma in Pharmacy course, whether we may go for that only.</p>	<p>8. Please refer RFP for branches to be conducted at the Polytechnics</p>
11	<p><b>Zahid amin Operational Head</b></p> <p><b>Tech mech International PVT LTD</b></p>		<ol style="list-style-type: none"> <li>1. Affiliation charges for Polytechnic and ITI.</li> <li>2. What is the procedure of Affiliation of both.</li> <li>3. What is the current fees structure of Polytechnic and ITI of Govt and Private</li> <li>4. What is the support of govt for getting affiliation of both</li> <li>5. How many ITI and Polytechnic can be bid by a company and how many can be allotted to a single bidder or consortium.</li> <li>6. Is there any other phase of selection of bidder after this EOI. If yes what will be the selection criteria?</li> <li>7. What is the agreement period for both ITI and Polytechnic- 5 years 10 years or more.</li> <li>8. What is the rental charges for building and mode of payment i.e. monthly or yearly.</li> </ol>	<ol style="list-style-type: none"> <li>1. Please refer AICTE/NCVT norms</li> <li>2. Please refer AICTE/NCVT norms</li> <li>3. ITI Govt Fee – <a href="http://www.scvtup.in/en/article/fee-structure">http://www.scvtup.in/en/article/fee-structure</a> Polytechnic Government /Private Fee – <a href="http://upted.gov.in/directorate/en/page/fees#:~:text=Fees%20for%20Private%20Polytechnics&amp;text=Pharmacy)-,Total%20Fees%20%3A%20Rs.,fees%20is%20from%202019%2D20">http://upted.gov.in/directorate/en/page/fees#:~:text=Fees%20for%20Private%20Polytechnics&amp;text=Pharmacy)-,Total%20Fees%20%3A%20Rs.,fees%20is%20from%202019%2D20</a>.</li> <li>4. Government will provide administrative support.</li> <li>5. Please refer RFP document that would be published shortly.</li> <li>6. After EOI process, bidders will be shortlisted based on terms and conditions of the RFP through a transparent</li> </ol>

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			<p>9. Are there fans and lights available in existing infrastructure?</p> <p>10. From where the ITI affiliation gets (SCVT or NCVT.)</p> <p>11. What are the technical criteria for counting experience in consortium.</p> <p>12. What documents are required in consortium.</p> <p>13. What additional features will be provided by the govt. Only building or anything else.</p> <p>14. Is there any provision for subsidy for purchasing equipment?</p>	<p>process. RFP document would be published shortly.</p> <p>7. Concession period was proposed as 12/15/20 years. Please refer the RFP that would be published shortly.</p> <p>8. Financial parameters are under consideration. Please refer the RFP that would be published shortly.</p> <p>9. Please refer the RFP that would be published shortly.</p> <p>10. ITI affiliation would be as per NCVT norms.</p> <p>11. Please refer the RFP that would be published shortly.</p> <p>12. Please refer annexure provided in EOI document.</p> <p>13. Land and building will be provided by the Government.</p> <p>14. It is under consideration. Please refer the RFP that would be published shortly.</p>
12	Sumit Verma UPIED		<p>1. there is any fee for tander</p> <p>2. how we describe our policy on which we will shortlisted</p> <p>i) no. of admission of students on govt. fee</p> <p>ii) how much we contribute to Govt. &amp; other</p> <p>for this format is not given</p>	<p>1. Yes. Please refer the RFP that would be published shortly.</p> <p>2. Please refer the RFP that would be published shortly</p> <p>3. It is proposed that 30% of the total seats will be of Government. Please refer</p>



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13	Himanshu Director – Skillsource		<p>1. Our parent company Sewells Group meets the financial criteria, where as the subsidiary company Skillsource which works in Education and Skilling has 19-20 net worth positive, will it be fine if we submit the consolidated financials?</p> <p>2. We being part of Industry, our company CA is not CAG registered CA, do we need to take certificate from CAG certified CA again?</p> <p>3. Can we apply only for Polytechnic or we have to apply for both compulsory?</p> <p>4. What support will be provided from UP Technical board to get AICTE approval?</p> <p>5. What is the current fees criteria for Govt. quota students and Private Quota students fees for each semester / Year?</p> <p>6. In case the building requires repair or restructuring, will the state govt do it at its own cost or we have to spend it?</p>	<p>1. Yes. You can apply as a consortium.</p> <p>2. Yes.</p> <p>3. Please refer the RFP that would be published shortly.</p> <p>4. Administrative support will be provided by the Government.</p> <p>5. ITI Govt Fee – <a href="http://www.scvtup.in/en/article/fee-structure">http://www.scvtup.in/en/article/fee-structure</a></p> <p>Polytechnic Government /Private Fee – <a href="http://upted.gov.in/directorate/en/page/fees#:~:text=Fees%20for%20Private%20Polytechnics&amp;text=Pharmacy)-,Total%20Fees%20%3A%20Rs.,fees%20is%20from%202019%2D20.">http://upted.gov.in/directorate/en/page/fees#:~:text=Fees%20for%20Private%20Polytechnics&amp;text=Pharmacy)-,Total%20Fees%20%3A%20Rs.,fees%20is%20from%202019%2D20.</a></p> <p>6. These are newly constructed buildings having standard layouts as per the applicable norms. Please refer Concession Agreement/RFP for details on maintenance expenses.</p>
14	Team, AIIECT AVS Technoquest India Ltd.		<p>1. Please refer Point No. 6 The Eligibility Criteria for submission of EOI: In section (IV) it is mentioned that Any training partner with experience of training</p>	<p>1. At EOI stage, you may submit. please refer RFP document that would be published shortly for more details.</p>

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			<p>of 3000 candidates in Short term NSQF aligned courses.</p> <p>Please clarify the term Short term course in Hours and consider that In the organisational details the annual turnover from Training activities is taken in consideration from the consecutive years 2016-17, 2017-18 and 2018-19 while In the Annexure III declaration for Training and placement is asked for the financial years 2017-18 to 2019-20. May we provide the details of FY 2016-17 and also taken into consideration. As due to Covid-19 pandemic condition The training and assessments are badly affected in the FY 2019-20.</p> <p>In the Annexure III for the financial year 2019-20 can the total no of candidates enrolled also be taken into consideration. In the short term training along with the core skill training programmes conducted under different schemes of the State and Central government can we consider the Number of trainees trained under the Recognition of Prior learning (RPL) scheme also.</p> <p>2. There are no Financial aspects mentioned in the EOI document.</p> <p>3. Is there any provision for the funding from the Government for initiating the project?</p>	<p>2. Please refer eligibility criteria in EOI document, required Net worth is provided to examine financial strength of the bidder.</p> <p>3. It is under consideration, please refer RFP document that would be published shortly for more details</p> <p>4. It is proposed 30 (G) :70 (P) ratio of Govt and Private seats. please refer RFP document that would be published shortly for more details</p> <p>5. Courses details will be provided by the department. PSP can proposed the courses which are in demand but in can run the program in prior approval of the department only.</p> <p>6. There would be 12 trades in ITI and 4 branches in polytechnics.</p> <p>7. Concession period was proposed as 12/15/20 years. Please refer the RFP that would be published shortly.</p> <p>8.</p>

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			<p>4. What will be the ratio of the Government vs Private seats. Whether the selected PSP will be given the right of deciding the amount of fees for Private seats. Also what will be the percentage of reserved or quota seats.</p> <p>5. As per the objective of this EOI for maintaining the quality and quantity of the training Can PSP be given the right to design their courses as per the demand of the market.</p> <p>6. What will be the maximum and minimum number of Trades can be allocated to the PSP. The right of selecting the trades will be reserved with the PSPs or the Government will decide the same.</p> <p>7. What shall be the minimum and maximum tenure of the contract?</p>	
15	Gaurav Kumar Rai  GD Global		<p>1. If we have experience with ITI then can we bid For Polytechnic?</p> <p>2. What Kind of Paper is required as a proof of Consortium / Joint Venture?</p> <p>3. If we have not any experience but we will show networth of 11 Cr (which is too much for a new entrance). Then we will be treated as an equivalent/ same as an experienced member?</p> <p>4. What is the last date of the complete filing Process?</p>	<p>1. Please refer eligibility criteria. You may apply for polytechnic subject to meet all eligibility criteria.</p> <p>2. At the EOI stage, no document is required. Please refer the RFP that would be published shortly for more details.</p> <p>3. That category is belonging to industry partner.</p> <p>4. 7<sup>th</sup> August 2020.</p>
16	DSS FOUNDATION		<p>1. If we have experience with ITI then can we bid For Polytechnic?</p>	<p>1. Same as above.</p>

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			<p>2. What Kind of Paper is required as a proof of Consortium / Joint Venture?</p> <p>3. If we have not any experience but we will show networth of 11 Cr (which is too much for a new entrant). Then we will be treated as an equivalent/ same as an experienced member?</p> <p>4. What is the last date of the complete filing Process?</p>	