

Minutes of the online consultation meeting held on 23rd July 2020 at 11.30 am under the Chairmanship of Additional Chief Secretary, Vocational Education, Skill Development and Technical Education, Uttar Pradesh.

The following attended the meeting:

1	Department of Vocational Education Skill Development and Technical Education	<ol style="list-style-type: none"> 1. Shri. Sunil Kumar Chaudhary, Special Secretary, Technical Education 2. Shri Harikesh Chaurasiya, Special Secretary, Technical Education 3. Shri Kripa Shankar Singh, Joint Secretary, Technical Education 4. Shri Kuldeep Babu, Deputy Secretary, Technical Education 5. Shri Kunal Silku, Director, Training and Employment 6. Shri Manoj Kumar, Director, Technical Education
2	KPMG	<ol style="list-style-type: none"> 1. Mr. Debabrata Ghosh, Director 2. Mr. Rajarshi Dasgupta, Manager 3. Mr. Devendra Singh Rawat, Manager 4. Mr. Mohammad Saquib Aslam, Manager 5. Mr. Sanleen Pal, Senior Consultant

1. The Special Secretary of Technical Education, UP welcomed all the applicants and invited Additional Chief Secretary to make opening remarks.
2. Additional Chief Secretary briefed on the context and expected intent of the consultation meeting. She informed that UPVESD&TE has launched and intends to operate its newly built Industrial Training Institutes (ITIs) and Polytechnics across various locations through Public Private Partnership (PPP) mode from academic session 2021-22. The key objective of this initiative is to bring in reputed Private Sector Partners onboard and utilize their expertise and efficiency towards imparting quality education and trainings with state-of-the-art infrastructure.
3. The representative of KPMG made a presentation to sensitize the applicants with the various key features of the project. The Presentation covered overview of the project, key aspects of EOI, broad structure of proposed PPP model, eligibility criteria, role and responsibilities of stakeholders, benefits for industries, financial viability etc. were discussed in detailed. Subsequently, forum was opened for providing valuable suggestions on the proposed PPP model, questions and answers. The following valuable suggestions and points were discussed.
 - i. Concession Period – Most of the requests were to make the period for 20 years or higher to ensure the margins.
 - ii. Bundling of Institutes – Mixed suggestions on bundling institutes were received. The smaller players suggested against the bundling. The established ones suggested for geographic wise bundling of not more than 3 institutes in a group. ITIs & Polytechnics to be bundled separately to ensure the regulatory factors are compliant.

- iii. Most participants emphasized that moratorium period or interest free soft loan should be provided in order to support the financial viability of the institutes.
 - iv. There should be a systematic ramping up of trades gradually year wise instead of enforcing of all 12 trades for affiliation. This would also help the PSPs to settle down and be better prepared for additional trades.
 - v. Govt and Private quota of students to be deliberated and proposed at either 30-70 or 20-80. This would directly impact the financial viability and sustainability of the model and therefore should be looked into very minutely.
 - vi. Electricity of a minimum KVA to be provided by Govt at all the institutes. Thereafter maintenance would be PSP's responsibility.
 - vii. It was suggested that CAG approved auditor condition under eligibility criteria to be relaxed.
 - viii. It has been proposed that a production center may also be set up in these institutions to make them operationally viable.
 - ix. Director, Training and Employment suggested that the bid parameter of Financial Component may be worked out in a way to avoid fund payment to govt. from PSPs. One suggestion was to put the private institute DGT rate as ceiling and a competitive price bid may be taken as the financial bid. The lowest rate would be given maximum points on a QCBS scale during bid evaluation. Thereby, the bidder with the highest combined score of technical and financial components would be awarded the institute.
4. All the above-mentioned points would be further deliberated, and the final decision would be made post discussions with the competent authorities.
5. The Additional Chief Secretary advised that applicants who didn't get a chance to place their queries may send their queries via email. Each query will be addressed at the earliest. Also, the following two officers from the department will act as a single point of contact (SPOC) and may be approached for any clarifications.

SN	Name of the officer	Email	Contact Number
1	Shri Kunal Silku (IAS), Director, Training and Employment	info.dte@gmail.com	9818140243
2	Shri Manoj Kumar, Director, Technical Education	directordteup@gmail.com	9454144517

6. Meeting ended with vote of thanks.